

**CAPITAL AREA FINANCE AUTHORITY**

**DECEMBER 31, 2020**

**BATON ROUGE, LOUISIANA**

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## INDEPENDENT AUDITOR'S REPORT

To the Board of Trustees  
Capital Area Finance Authority  
Baton Rouge, Louisiana

### **Report on the Financial Statements**

We have audited the accompanying financial statements of the business-type activities which include each of the individual programs, FutureVision, LLC, the unrestricted fund, and the 2020 combined financial statements of the Capital Area Finance Authority (the Authority) as of and for the year ended December 31, 2020, and the related notes to the financial statements, which collectively comprise the Authority's basic financial statements as listed in the table of contents.

### **Management's Responsibility for the Financial Statements**

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### **Auditor's Responsibility**

Our responsibility is to express opinions on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Authority's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

## **Opinions**

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the Capital Area Finance Authority as of December 31, 2020, and the respective changes in financial position and cash flows thereof for the year then ended in accordance with accounting principles generally accepted in the United States of America.

## **Report on Summarized Comparative Information**

We have previously audited the Capital Area Finance Authority's December 31, 2019 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated June 18, 2020. In our opinion, the summarized comparative information presented herein as of and for the year ended December 31, 2019 is consistent, in all material respects, with the audited financial statements from which it has been derived.

## **Other Matters**

### *Required Supplementary Information*

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis information on pages 3 through 13 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

## **Other Reporting Required by Government Auditing Standards**

In accordance with *Government Auditing Standards*, we have also issued a report dated June 17, 2021, on our consideration of the Authority's internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Authority's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Capital Area Finance Authority's internal control over financial reporting and compliance.

Respectfully submitted,

*Hannis T. Bourgeois, LLP*

Baton Rouge, Louisiana  
June 17, 2021

## **MANAGEMENT’S DISCUSSION AND ANALYSIS**

(UNAUDITED)

The Management’s Discussion and Analysis (“MD&A”) of the Capital Area Finance Authority’s (the “Authority”) (formerly known as the East Baton Rouge Mortgage Finance Authority) financial performance presents a narrative overview and analysis of the Authority’s financial activities for the year ended December 31, 2020 as well as commentary of general market trends, market conditions and the Authority’s mortgage loan origination. This document focuses on the year ended December 31, 2020 activities, resulting changes, and currently known facts in comparison with the prior year’s information. Please read this MD&A in conjunction with the Authority’s audited financial statements for the year ended December 31, 2020 presented beginning on page 14.

The Authority’s basic financial statements include the totals of the similar accounts of each of the Authority’s various bond programs and FutureVision, LLC, as well as the Authority’s Unrestricted Fund. Since the assets of each individual bond series are only pledged by the respective bond resolution and trust indenture to the respective individual bond series, the totaling of the accounts, including the assets therein, is for convenience purposes only and does not indicate that the combined assets are available in any manner other than what is provided for in the respective resolutions and indentures relating to each separate bond series. However, for the purpose of this analysis, we will refer to the combined totals in order to assist the reader in understanding the overall financial condition of the Authority.

A commentary of general economic trends, interest rate market conditions, as well as an overview of financial statements, an analysis of the Authority’s activities for the year ended December 31, 2020, current economic factors, the Authority’s 2021 budget and the Authority’s mortgage lending programs are presented over the following pages.

- Prior to the COVID-19 pandemic, general economic conditions had seen significant improvement including a rise in the stock markets and lower unemployment numbers. Consumer confidence was also improving. As the restrictions caused by the response to COVID-19 are loosening, consumer confidence is returning and the residential real estate market is strong.
- Mortgage loan interest rates had begun to rise prompted in part as a reaction to the rise in the Federal Reserve Interest Rates. However, reaction in the market to COVID-19 caused rates to rapidly decline. Rates have stabilized but are still low.
- There is not sufficient improvement in the market for the Authority to consider issuing tax-exempt mortgage revenue bonds during 2021. If the Federal Reserve short-term interest rates stay the same or decline, the possibility of a tax-exempt mortgage revenue bond issue may be pushed even further into the future.
- The Authority has not issued any new tax-exempt Mortgage Revenue Bonds for first mortgages since 2011.
- In 2014, the Authority completed its mortgage lending program (the “GSE Mortgage Lending Program”) utilizing the GSE bond proceeds. The bonds were issued in early 2010 and converted to a permanent rate late in 2011.

- The mortgage loan interest rates on the GSE Mortgage Lending Program ranged from 3.75% to 4.75% available to first-time homebuyers and included down payment and closing cost assistance. This assistance was in the form of a soft second mortgage forgivable over a five (5) year period which second mortgage loan has no monthly principal or interest payments required. The GSE bond issue was the first lending program in which the Authority offered soft second mortgages.
- In 2015 and 2016 the Authority issued taxable bonds to refund several prior bond issues. The purpose of the refundings was to lower the bond interest expense and to release surplus assets to the Unrestricted Fund. In each refunding the majority of the Mortgage Backed Securities which had been the collateral for the prior issues were transferred to the new taxable bond issues as collateral for the new bonds. Excess Mortgage Backed Securities and cash from the prior issues were transferred to the Authority's Unrestricted Fund.
- In 2020 the Authority issued taxable bonds to refund the 2009A1-A4 bonds and also to provide funds for reimbursing the Authority's Unrestricted Fund for soft second mortgage loans made in connection with the CAFA Gold Lending Program.

## **FINANCIAL HIGHLIGHTS**

### **2020 Mortgage Loan Principal Paydowns for Mortgage Loans Made with Mortgage Revenue Bond Proceeds**

Conventional market mortgage loan interest rates have leveled out due to the maintenance of low short-term rates by the Federal Reserve. Low mortgage loan rates generally speed the pace of prepayments caused by refinancing the first mortgages. The amount of early paydowns increased during 2020 resulting in \$7.793 million in total mortgage loan paydowns as compared with \$4.865 million in 2019, and early paydowns are expected to remain high during 2021. No new first mortgage loans were originated during 2020 using mortgage revenue bond proceeds.

### **2020 New Mortgage Loan Originations**

- **Capital Advantage Program - To Be Announced ("TBA") Program**

In September of 2014, the Authority initiated the Capital Advantage Program ("CAP") a TBA Turnkey Mortgage Loan Program with Raymond James as Hedging Agent and US Bank as the Master Servicer. Loans are originated and funded by approved banks and mortgage companies and the loans are then purchased by US Bank. Down payment assistance is provided as a grant by a marginal increase in the mortgage loan rate. The Authority earns a one-time fee at the time of the pooling of the loans into an MBS. The first pooling was conducted in February of 2015.

In 2020, US Bank, on behalf of the Authority, pooled approximately \$6.984 million in loans and the Authority earned approximately \$23,330 in one-time fees of which \$6,032 was earned in Parishes with which CAFA has Cooperative Endeavor Agreements ("CEA's") as compared to \$6.245 million in loans and \$12,900 in one-time fees in 2019. Half of the fees earned in CEA Parishes are shared with the Parish or with the local Home Mortgage Authority, if any. CAFA lowered its fees charged on each loan in order to lower the mortgage loan interest rate to the home buyer.

Mortgage rates were stable during most of 2020 which made selling the Mortgage Backed Securities (“MBS”) somewhat easier as MBS with lower rates have less early prepayment risk.

- **Purchase Advantage Powered by CAFA (PAC) Program - TBA Program**

In August of 2015, the Authority initiated the LA CAFA TBA Mortgage Loan Program in cooperation with GMFS Lending. During 2017 the name was changed at the request of GMFS to “Purchase Advantage Powered by CAFA (“PAC”). This program utilizes licensed financial institutions comprised of community banks, credit unions and mortgage brokers who choose to broker conventional and government mortgage loans. GMFS Lending serves as underwriter, funder, and Master Servicer for this program. Stifel Nicolaus & Company acquired George K. Baum during 2019 and now acts as hedging agent and Program Administrator for this program. Down payment assistance is provided as a grant by a marginal increase in the first mortgage loan rate. The Authority earns a one -time fee at the time of the closing of the loans.

During 2020, approximately \$2.832 million in loans were closed and the Authority earned \$14,159 in one-time fees (of which \$7,147 was earned in CEA Parishes) as compared to 2019, when \$14.914 million in loans were closed and the Authority earned \$81,238 in one-time fees (of which \$37,136 was earned in CEA Parishes). Half of the fees earned in CEA Parishes are shared with the Parish or with the local Home Mortgage Authority, if any.

GMFS suspended offering the PAC Program in June 2020 due to Covid-19 restrictions.

- **CAFA Gold Program - TBA Program**

In April, 2017 CAFA initiated the CAFA Gold Program as a pilot program in cooperation with Freddie Mac. This program is a market rate program with down payment and closing cost assistance in the form of a soft second mortgage (a second lien on the property that has no interest and no payments which is forgiven over a period of 7 or 10 years). Freddie Mac Seller/Servicers in this program are allowed to originate and service their own loans. For 2018, Assurance Financial was the only Seller/Servicer originating loans in this program.

Gateway Mortgage Group was added as a Seller/Servicer in 2019. CAFA earns a one-time fee for these loans at the closing of the first mortgage. See the chart below for a year over year comparison of new loans and fees. The Authority also earns on the Assurance and Gateway loans an ongoing fee from Freddie Mac on the Conventional loans and an ongoing fee from Gateway on the Government loans, both of which are calculated on the outstanding balance of the first mortgage loans.

**Originations and Fees for CAFA Gold  
2020 as Compared to 2019**

<b>Assurance Financial</b>	<b><u>2020</u></b>	<b><u>2019</u></b>	<b><u>Increase / Decrease</u></b>
Originations / First Mortgages	\$4,374,250	\$4,922,381	(\$548,131)
Total Fees Earned (including Fees earned in CEA parishes)	\$21,549	\$36,918	(\$15,369)
Fees Earned In CEA Parishes	\$0.00	\$8,743	(\$8,743)
<b>Gateway Mortgage Group</b>			
Originations / First Mortgages	\$68,980,231	\$25,224,343	\$43,755,888
Total Fees Earned (including Fees earned in CEA parishes)	\$388,242	\$189,183	\$199,059
Fees Earned In CEA Parishes	\$119,923	\$41,847	\$78,076

- **Cooperative Endeavor Agreement Parishes (CEA Parishes)**

In addition, CAFA has CEAs with 50 Parishes outside the nine parish Capital Area which allows mortgage loan originations utilizing CAFA's TBA programs. In exchange for the approval of each parish to allow CAFA to originate loans therein, CAFA shares 50% of the one-time fee generated from loans made in each particular CEA Parish.

**2015 Taxable Single Family Mortgage Revenue Refunding Bonds Series 2015**

In September 2015, the Authority conducted a Taxable Refunding of Single Family Mortgage Revenue Bonds in the amount of \$20.02 million in Bonds. The Authority collapsed multiple prior single-family bond issues. The proceeds of the 2015 Taxable Refunding Bonds were used to call the bonds of the prior single-family issues. The majority of the MBS collateral from the prior issues was transferred to the 2015 Taxable issue as collateral for the 2015 Bonds. The remaining MBS and residual cash from the refunded prior issues was transferred to the Unrestricted Fund. The 2015 Taxable Refunding released approximately \$1.6 million in residual cash and approximately \$2.816 million in MBS from the restricted refunded bond issues to the Unrestricted Fund. The average bond interest rate was reduced from approximately 5.90% on the refunded bonds to approximately 2.90% for the new bonds.

The \$30,000 of "Deferred Inflow of Resources" represents legacy bond premiums from certain refunded prior single-family bond issues which were funded using the 2015 taxable bond issues proceeds.

**2016 Taxable Single Family Mortgage Revenue Refunding Bonds Series 2016**

In November 2016, the Authority conducted a Taxable Refunding of Single Family Mortgage Revenue Bonds in the amount of \$9.725 million in Bonds. The Authority collapsed two prior single-family issues. The proceeds of the 2016 Taxable Refunding Bonds were used to call the bonds of the prior single-family issues. The majority of the MBS collateral from the prior issues was transferred to the 2016 Taxable issue as collateral for the 2016 Bonds. The remaining MBS and residual cash from the refunded



prior issues were transferred to the Unrestricted Fund. The 2016 Taxable Refunding released approximately \$301,125 in residual cash and approximately \$191,316 in MBS from the restricted refunded bond issues to the Unrestricted Fund. The average bond interest rate was reduced from approximately 4.674% on the refunded bonds to approximately 2.375% for the new bonds.

The \$52,000 of “Deferred Inflow of Resources” represents legacy bond premiums from certain refunded prior single-family bond issues which were funded using the 2016 taxable bond issues proceeds.

### **2020 Taxable Single Family Mortgage Revenue Refunding Bonds Series 2020AB**

In September 2020, the 2020AB Series Bonds were issued in the amount of \$5,000,000. The issuance had a dual purpose: (1) refund the 2009A1-A4 Series Bonds, and (2) provide funds to reimburse the Authority for Unrestricted funds used to make soft second mortgage loans under the CAFA Gold Lending program.

The 2009A Bonds had several series of bonds, 2009 A-1, 2009 A-2, 2009 A-3 and 2009 A-4. Series A-1 through A-3 are senior bonds which are collateralized by the first mortgages in the MBS. The Series A-4 bonds were sub-ordinate bonds for which the Authority used its general bond rating to issue. The A-4 bond proceeds were used to make the second mortgages associated with this issue. This was the first issue in which the Authority began to make second mortgages rather than outright grants to provide the down payment and/or closing cost assistance to the first-time homebuyers. The initial second mortgages to be made were hard second mortgages which had a 10 year term and a 6% interest rate. The purpose of these hard seconds was to "monetize" an available federal tax credit for first-time home buyers. A total of \$2 million was issued for the Series A-4 bonds, however only about \$450,000 was made in hard seconds. A legal opinion was given and bond holder approval was obtained to use these A-4 proceeds to also make soft second mortgages once the time period for the tax credits had expired. The soft second mortgages have no interest and no payments. A portion of the principal amount was forgiven each month over the five year term. Since the Series A-4 bonds were subordinate and secured not only by the proceeds of the hard second mortgage payments but also secured by the Authority's Capital and Operating Account unrestricted fund balance. The remaining available proceeds from the Series A-4 bonds were used to also make a portion of the soft second mortgages that were provided to first time home buyers making first mortgage loans under the 2009GSE issue.

The MBS which had been collateral for the 2009A1-A4 Series Bonds were transferred to the 2020AB Series Bonds. Income from the former 2009A1-A4 Series MBS cover the debt service of the 2020A Series Bonds and a portion of the debt service for the 2020B Series Bonds. Additional funds for the debt service of the 2020B Series Bonds is provided by early payoffs of the soft second mortgages and the ongoing income stream from Freddie Mac and Gateway, as described above. The Authority's Unrestricted Fund is also pledged to cover shortfalls, if any occur.

### **2020 Adjusted Net Position**

- The Authority's assets exceeded its liabilities at the close of 2020 by \$35.400 million, which represents a \$1.200 million increase from the 2019 amount of \$34.200 million, as restated.
- For the year ended December 31, 2020, the Authority had \$608,000 in unrealized gains in the Net Increase (Decrease) in the Fair Market Value of Investments as compared to a net unrealized gain of \$1.173 million in 2019.

## **2020 Adjusted Operating Revenues**

- The Authority's adjusted revenues of \$4.340 million in 2020 (exclusive of the \$608,000 Net Increase in the Fair Value of Investments) increased by \$747,000 as compared to adjusted revenues of \$3.593 million generated in 2019 (exclusive of the Net Increase in the Fair Value of Investments of \$1.173 million.), as restated.
- The Authority generated income earned on mortgage loans receivable/mortgage-backed securities of \$1.543 million in 2020 as compared with \$1.874 million, as restated, in 2019 - a decrease of \$331,000. This decrease is due in part to the early payoff of aging loans.
- The Authority realized a \$211,000 decrease in income earned on other investments from \$643,000 in 2019 to \$432,000 in 2020. This decrease is due in part to lower interest rates on new investments which replaced matured investments.
- The Authority Fee Income in 2020 decreased by \$100,000 from \$586,000 in 2019 to \$486,000 in 2020. This is primarily due to a decrease in the Mortgage Loan Receivable / MBS from regular and early principal payments. Authority Fees are calculated on the outstanding loan balances for those first mortgage loans made utilizing mortgage revenue bond proceeds.
- The income for 2020 from net fees earned on the three Market Rate Loan Programs which combined total \$641,000 as compared to \$294,000 for 2019, as restated, an increase of \$347,000 due to an increase in first mortgage loan production. Mortgage Loan rates were stable during most of 2020 and home sales increased.
- The Authority had a decrease in Miscellaneous Income of \$1,000 from \$2,000 in 2019, as restated, to \$1,000 in 2020. The \$20,000 PILOT fee received from the LaPlaya Multi-family development 2019 was recategorized to a separate line item which removed it from the Miscellaneous Income line and was added to the PILOT payment from the Valencia Park Development in 2020.

## **2020 Operating Expenses**

- The Authority's 2020 Total Operating Expenses of \$3.756 million increased by \$162,000 from 2019 operating expenses of \$3.594 million, as restated.
- There was a decrease in the amortization of DAP/MLAP of \$2,000 from \$2,000 in 2019 as compared to zero in 2020. This line item will no longer appear on the Financial Statements.
- There was an increase of \$180,000 in Operating Expenses from \$1.913 million, as restated, in 2019 as compared to \$2.093 million in 2020.

## **2020 Adjusted Net Operating Income**

- Excluding the realized and unrealized gains or losses in the Net Increase/Decrease in the Fair Value of Investments for 2020 and 2019 and adjusting for the non-cash expense item category of the amortization of down-payment assistance programs costs, the Authority experienced a net operating gain of \$584,000 in 2020 compared with a \$1,000 net operating loss in 2019, as restated.

## **2020 Unrestricted Fund Net Position**

- As of December 31, 2020, the Authority had an unrestricted net position of \$29.635 million (after adjusting for the unrealized gain of \$223,000) as compared with unrestricted net position of \$29.494 million as of December 31, 2019 (after adjusting of for an unrealized loss of \$444,000) representing an increase of \$141,000.

## **Authority's Bond Credit Ratings**

- The Authority has a “Aaa” rating from Moody’s Investor Service (“Moody’s”) on substantially all of its separately secured series of bonds.
- The 2009 GSE Bonds are rated Aa+ by Standard and Poor’s Corporation.
- In May 2002, the Authority had applied for an issuer rating from Moody’s Investor Services (“Moody’s”). Moody’s awarded the Authority an ‘A3’ issuer general obligation rating which is the current rating.

Moody’s reaffirmed the Authority’s ‘A3’ issuer general obligation rating on November 13, 2014. The “A3” rating remains the current credit rating. Moody’s included as a part of its rating report certain operating and debt ratios in its rating report.

- Moody’s issued a Aaa rating to the Taxable Single Family Mortgage Revenue Refunding Bonds Series 2015.
- Moody’s issued a Aaa rating to the Taxable Single Family Mortgage Revenue Refunding Bonds Series 2016.
- Moody’s issued a Aaa rating to the Taxable Single Family Mortgage Revenue Refunding Bonds Series 2020AB.

## **OVERVIEW OF THE FINANCIAL STATEMENTS**

These basic financial statements consist of three sections - Management’s Discussion and Analysis (this section), the basic financial statements (including the notes to the financial statements) and the supplemental information.

### **Basic Financial Statements**

The basic financial statements include information on a combined basis for the Authority as a whole, in a format designed to make the statements easier for the reader to understand. The statements include the balance sheets; the statements of revenues, expenses, and changes in net position; and the statements of cash flows.

The balance sheets (page 14) present the assets and liabilities separately. The difference between total assets and total liabilities is net position and may provide a useful indicator of whether the financial position of the Authority is improving or deteriorating on an adjusted basis.

The statements of revenues, expenses, and changes in net position (page 15) present information showing how the Authority’s net position changed as a result of the current year’s operations. Regardless of when cash is affected, all changes in net position are reported when the underlying transactions occur. As a result, there are transactions included that will not affect cash until future fiscal periods.

The statements of cash flows (pages 16 - 17) present information showing how the Authority's cash changed as a result of the current year's operations. The combining cash flow statements are prepared using the direct method and include the reconciliation of net income (loss) to net cash provided by (used in) operating activities (indirect method) as required by Statement 34 of the Governmental Accounting Standards Board.

**COMBINED STATEMENT OF NET ASSETS**  
**AS OF DECEMBER 31, 2020 AND 2019**  
(in thousands)

	<b>2020</b>	<b>2019</b> <b>(As Restated)</b>	<b>Change from</b> <b>Prior Year</b>
Cash and Cash Equivalents	\$ 12,513	\$ 11,872	\$ 641
Brokered Certificates of Deposit	4,720	6,202	(1,482)
Guaranteed Investment Agreements	-	218	(218)
State, U.S. Government and Agency Securities	7,216	7,089	127
Mortgage-Backed Securities	31,715	39,508	(7,793)
Mortgage Loan Receivable - Net	3,742	516	3,226
Accrued Interest Receivable	179	232	(53)
Note Receivable	1,678	1,197	481
Prepaid Insurance and Other Assets	63	55	8
Capital Assets (Net of Accumulated Depreciation)	<u>1,798</u>	<u>1,834</u>	<u>(36)</u>
<b>Total Assets</b>	<u><b>\$ 63,624</b></u>	<u><b>\$ 68,723</b></u>	<u><b>\$ (5,099)</b></u>
Accounts Payable and Accrued Liabilities	\$ 202	\$ 136	\$ 66
Accrued Interest Payable	63	114	(51)
Bonds and Lines of Credit Payable - Net	<u>27,959</u>	<u>34,273</u>	<u>(6,314)</u>
<b>Total Liabilities</b>	<u><b>28,224</b></u>	<u><b>34,523</b></u>	<u><b>(6,299)</b></u>
Deferred Inflows - Related to Refunding of Bond	<u>95</u>	<u>87</u>	<u>8</u>
Net Position:			
Net Investment in Capital Assets	1,798	1,834	(36)
Restricted *1	5,006	3,760	1,246
Unrestricted *2	<u>28,501</u>	<u>28,519</u>	<u>(18)</u>
<b>Total Net Position</b>	<u><b>35,305</b></u>	<u><b>34,113</b></u>	<u><b>1,192</b></u>
<b>TOTAL LIABILITIES AND NET POSITION</b>	<u><b>\$ 63,624</b></u>	<u><b>\$ 68,723</b></u>	<u><b>\$ (5,099)</b></u>

\*1 'Restricted net assets' represent those net assets that are restricted and as a result are not available for general use due to the terms of the various bond trust indentures under which certain specified assets are held and pledged as security for the individual bonds of the Authority constituting its mortgage lending programs.

\*2 ‘Unrestricted net assets’ are those assets for which there is not a specific limitation pledge of any of the unrestricted net assets to a specific bond issue of the Authority.

### Authority Debt

- The Authority had \$27.959 million in mortgage revenue bonds on December 31, 2020 as compared to \$34.273 million in mortgage revenue bonds as of December 31, 2019, as shown in the table below:

#### OUTSTANDING AUTHORITY DEBT AS OF DECEMBER 31, 2020 AND 2019

	2020 (millions)	2019 (millions)	Change from Prior Year (millions)
Mortgage Revenue Bonds	\$27.959	\$34.273	\$(6.314)
Line of Credit (FHLB of Dallas)	-	-	-
Outstanding Debt (as of December 31)	<u>\$27.959</u>	<u>\$34.273</u>	<u>\$(6.314)</u>

- Mortgage Revenue Bonded Debt outstanding decreased by \$6.314 million as of December 31, 2020 as compared with December 31, 2019.
- The Authority had an outstanding line of credit as of December 31, 2020 with the Federal Home Loan Bank of Dallas with a zero balance.

### Accounts Payable and Accrued Interest Payable

The Authority had Accounts Payable and Accrued Liabilities and Accrued Interest Payable of \$265,000 outstanding on December 31, 2020 (of which \$63,000 is accrued interest payable on the bonds) compared with \$250,000 for December 31, 2019 - an increase of \$15,000.

### Subsequent Events

- In 2018 CAFA began implementation of our Payment in Lieu of Taxes (“PILOT”) program to financially assist developers of multi-family projects that provide quality affordable housing for low and moderate income families. CAFA will own the land and improvements and lease it back to the developer. CAFA’s ownership allows the property to be exempt from local property tax increases for a period of time.

The Authority completed its second PILOT Agreement with the developer of the Valencia Park Apartment new construction. The Authority received an upfront fee and will receive an annual Administrative Fee for the 20 year life of the PILOT agreement. Several other PILOT projects are in development.

- The Authority awarded a \$200,000 grant to the Arts Council of Greater Baton Rouge in 2019. These funds were awarded as a part of their Capital Campaign to renovate the “Triangle Building” into a center for the arts. The Authority will also provide the interim construction financing for the renovation. Renovation began in 2020 and the grand opening of the completely renovated building is scheduled for the Summer of 2021.

- The Authority is cooperating with the Louisiana Housing Corporation's Neighborhood Landlord Program, which assists landlords who rent to low and moderate income families renovate or build new single-family or small (less than 7 units) multi-family residences that were damaged or destroyed by the devastating floods in 2016. The Authority is providing the interim construction financing for the landlords.
- The Authority approved a Line of Credit for Build Baton Rouge, The Redevelopment Authority of East Baton Rouge Parish. Build Baton Rouge used the Line of Credit to acquire properties along the Plank Road corridor, a dis-invested part of the city, for their significant re-development project in that area. A new project is planned for 2021 in which a new building will house the offices of Build Baton Rouge and an early childcare center run by the YWCA in the bottom floor and 10-12 affordable rental residential units on the second floor.
- Several other projects are in development for 2021.

## **ECONOMIC FACTORS AND THE AUTHORITY'S 2021 BUDGET**

The Authority's Board of Trustees considered the following factors and indicators when the Authority adopted its 2021 Operating Budget. These factors and indicators include, but are not limited to:

- The potential for the continuation of relatively low and stable conventional mortgage loan interest rates in 2021 will cause the early mortgage loans payoffs to continue. But lower rates should also increase new mortgage loan production in the TBA programs.
- The Authority launched a Market Rate mortgage loan program with down payment and closing cost assistance with Raymond James as hedging agent and US Bank as Master Servicer in September 2014. Interest rates are published daily by 9:00am CST. The Authority conducted the first pooling of loans in January 2015. Due to the catastrophic flooding in March and August of 2016 there were several home financing products available through federal flood programs which had slowed the origination of loans through this program. With those funds now expended and mortgage loan rates expected to remain stable through 2021 increased production is expected. Increased mortgage loan production results in increased fees for that production.
- The Authority created a parallel Market Rate mortgage program with down payment and closing cost assistance with GMFS Lending, LLC in August 2015. This program utilizes licensed financial institutions comprised of community banks, credit unions and mortgage brokers who choose to broker conventional and government mortgage loans. GMFS Lending serves as underwriter, funder, hedging agent and Master Servicer for this program. The Authority collects a one-time issue fee when the loans are closed. Due to the catastrophic flooding in March and August of 2016 there were several home financing products available through federal flood programs which had slowed the origination of loans through this program. Due to the restrictions of Covid-19 GMFS suspended loan production in this program. They are expected to reinstate the loan program in mid to late 2021.
- During 2017 CAFA began a mortgage loan program which allows major mortgage loan companies to originate and then service their own loans. This is a pilot program in cooperation with Federal Home Loan Mortgage Corporation (Freddie Mac) and Stifel Nicolaus & Company. Freddie Mac is working with a few select local Housing Finance Agencies ("HFAs") across the country similar to CAFA to participate in this pilot program. In this program each HFA can select up to five (5) Freddie Mac Seller/Serviceers to originate and service first mortgage loans under CAFA's Gold Program. It is a market rate program, but the structure of the program allows for a lower mortgage rate and

increased down payment and closing cost assistance due to the use of soft second mortgage loans (second liens with zero interest and zero payments which are forgiven over a seven or ten year period). CAFA started with one Seller/Servicer in 2017, added one Seller/Servicer during 2018 and added another in 2019. With the increase in the number of Seller/Servicers and the increase in the number of Parishes that have allowed the Authority to offer the loan programs, we expect a continued increase in mortgage loan production during 2021.

- The current and future PILOT programs under development will provide the Authority with a continuing stream of income over the life of each PILOT agreement.

## **CONTACTING THE CAPITAL AREA FINANCE AUTHORITY**

This Financial Report, including the MD&A, is designed to provide all citizens of the Capital Area Parishes, as well as the Authority's customers and creditors (i.e. bondholders) with a general overview of the Capital Area Finance Authority's finances and to show the Authority's accountability for the money it receives from its bond issue proceeds and other sources. The sources include income earned on mortgage loan receivables/mortgage backed securities, income earned on other investments and Authority fee income. If you have any questions about this report or need additional financial information, please contact:

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Chairperson, Audit Committee

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Capital Area Finance Authority 601 St. Ferdinand Street, Baton Rouge, LA 70802

# CAPITAL AREA FINANCE AUTHORITY

## INDIVIDUAL PROGRAMS AND UNRESTRICTED FUND BALANCE SHEETS

AS OF DECEMBER 31, 2020  
(WITH COMPARATIVE TOTALS AS OF DECEMBER 31, 2019)

(In Thousands)

	2009 A Program	2009 GSE Program	2015 Program	2016 Program	2020 Program	FutureVision, LLC	Unrestricted Fund	2020 Combined	2019 Combined (As Restated)
<b><u>ASSETS</u></b>									
Cash and Cash Equivalents	\$ -	\$ 1,143	\$ 154	\$ 247	\$ 131	\$ 20	\$ 10,818	\$ 12,513	\$ 11,872
Brokered Certificates of Deposit	-	-	-	-	-	-	4,720	4,720	6,202
Guaranteed Investment Agreements	-	-	-	-	-	-	-	-	218
State, U.S. Government and Agency Securities	-	-	-	-	-	-	7,216	7,216	7,089
Mortgage-Backed Securities	-	11,086	8,835	5,789	2,911	-	3,094	31,715	39,508
Mortgage Loans Receivable - Net	-	-	-	-	2,754	-	988	3,742	516
Accrued Interest Receivable	-	29	37	24	-	-	89	179	232
Notes Receivable	-	-	-	-	-	-	1,678	1,678	1,197
Inter-Program Receivable (Payable)	-	(17)	-	-	-	5	12	-	-
Prepaid Insurance and Other Assets	-	-	-	-	-	-	63	63	55
Capital Assets (Net of Accumulated Depreciation)	-	-	-	-	-	416	1,382	1,798	1,834
Total Assets	<u>\$ -</u>	<u>\$ 12,241</u>	<u>\$ 9,026</u>	<u>\$ 6,060</u>	<u>\$ 5,796</u>	<u>\$ 441</u>	<u>\$ 30,060</u>	<u>\$ 63,624</u>	<u>\$ 68,723</u>
<b><u>LIABILITIES, DEFERRED INFLOW OF RESOURCES, AND NET POSITION (DEFICIT)</u></b>									
<b>Liabilities:</b>									
Accounts Payable and Accrued Liabilities	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 202	\$ 202	\$ 136
Accrued Interest Payable	-	19	20	11	13	-	-	63	114
Bonds Payable - Net	-	9,545	8,105	5,378	4,931	-	-	27,959	34,273
Total Liabilities	-	9,564	8,125	5,389	4,944	-	202	28,224	34,523
<b>Deferred Inflow of Resources:</b>									
Deferred Inflows -									
Related to Refunding of Bonds	-	-	30	52	13	-	-	95	87
<b>Net Position, as Restated:</b>									
Net Investment in Capital Assets	-	-	-	-	-	416	1,382	1,798	1,834
Restricted	-	2,677	871	619	839	-	-	5,006	3,760
Unrestricted	-	-	-	-	-	25	28,476	28,501	28,519
Total Net Position, as Restated	-	2,677	871	619	839	441	29,858	35,305	34,113
Total Liabilities, Deferred Inflow of Resources, and Net Position	<u>\$ -</u>	<u>\$ 12,241</u>	<u>\$ 9,026</u>	<u>\$ 6,060</u>	<u>\$ 5,796</u>	<u>\$ 441</u>	<u>\$ 30,060</u>	<u>\$ 63,624</u>	<u>\$ 68,723</u>

The notes to the financial statements are an integral part of this statement.



**CAPITAL AREA FINANCE AUTHORITY**

**INDIVIDUAL PROGRAMS AND UNRESTRICTED FUND  
STATEMENTS OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION (DEFICIT)**

FOR THE YEAR ENDED DECEMBER 31, 2020  
(WITH COMPARATIVE TOTALS FOR THE YEAR ENDED DECEMBER 31, 2019)

(In Thousands)

	2009 A Program	2009 GSE Program	2015 Program	2016 Program	2020 Program	FutureVision, LLC	Unrestricted Fund	2020 Combined	2019 Combined (As Restated)
<b><u>REVENUES:</u></b>									
Income Earned on Mortgage Loans									
Receivable/ Mortgage Backed Securities	\$ 115	\$ 437	\$ 484	\$ 306	\$ 39	\$ -	\$ 162	\$ 1,543	\$ 1,874
Income Earned on Other Investments	5	-	-	-	-	-	427	432	643
Net Increase (Decrease) in the Fair Value of Investments	32	112	86	152	3	-	223	608	1,173
Market Rate Loan Program Fees	-	-	-	-	48	-	593	641	294
Premiums on Gold Program Mortgages	-	-	-	-	945	-	153	1,098	148
Income from Construction Notes Receivable	-	-	-	-	-	-	59	59	26
Authority Fee Income	-	-	-	-	-	-	486	486	586
PILOT Program Fees	-	-	-	-	-	-	45	45	20
Rental Income	-	-	-	-	-	35	-	35	-
Miscellaneous Income	-	-	-	-	-	-	1	1	2
Total	152	549	570	458	1,035	35	2,149	4,948	4,766
<b><u>EXPENSES:</u></b>									
Interest	164	281	262	133	41	-	-	881	1,008
Market Rate Loan Program Expenses	-	-	-	-	-	-	69	69	43
Forgiveness Amortization of Second Mortgage Loans	-	-	-	-	-	-	29	29	22
Amortization of DAP & MLAP	-	-	-	-	-	-	-	-	2
Bond Issuance Costs	-	-	-	-	169	-	-	169	-
Authority Fees	6	78	230	172	-	-	-	486	586
Insurance Costs	-	-	-	-	-	-	19	19	18
Administrative Fees	-	-	-	-	-	-	-	-	1
Loss on Sale of Asset	-	-	-	-	-	-	10	10	1
Operating Expenses	10	4	5	5	-	55	2,014	2,093	1,913
Total	180	363	497	310	210	55	2,141	3,756	3,594
Net Income (Loss)	(28)	186	73	148	825	(20)	8	1,192	1,172
Transfers Among Programs	288	-	-	-	14	39	(341)	-	-
Net Position (Deficit) - Beginning of Year, as Restated	(260)	2,491	798	471	-	422	30,191	34,113	32,941
Net Position - End of Year, as Restated	\$ -	\$ 2,677	\$ 871	\$ 619	\$ 839	\$ 441	\$ 29,858	\$ 35,305	\$ 34,113

The notes to the financial statements are an integral part of this statement.

**CAPITAL AREA FINANCE AUTHORITY**

**INDIVIDUAL PROGRAMS AND UNRESTRICTED FUND**  
**STATEMENTS OF CASH FLOWS**

FOR THE YEAR ENDED DECEMBER 31, 2020  
(WITH COMPARATIVE TOTALS FOR THE YEAR ENDED DECEMBER 31, 2019)

(In Thousands)

	2009 A Program	2009 GSE Program	2015 Program	2016 Program	2020 Program	FutureVision, LLC	Unrestricted Fund	2020 Combined	2019 Combined (As Restated)
<b>Cash Flows From Operating Activities:</b>									
Cash Receipts for:									
Mortgage Loans and Mortgage-Backed Securities Income	\$ 130	\$ 448	\$ 492	\$ 310	\$ 39	\$ -	\$ 165	\$ 1,584	\$ 1,917
Notes Receivable	-	-	-	-	-	-	148	148	87
Collections of Second Mortgage Loans	16	-	-	-	-	-	-	16	13
Collections of Mortgage-Backed Securities	363	4,294	1,983	818	180	-	585	8,223	5,656
Income on Other Investments	6	-	-	-	-	-	437	443	654
Rental Income	-	-	-	-	-	30	-	30	-
Cash Payments for:									
Funding of Notes Receivable	-	-	-	-	-	-	(570)	(570)	(888)
Funding of Second Mortgage Loans	-	-	-	-	(1,809)	-	(379)	(2,188)	(232)
Interest Paid	(217)	(289)	(266)	(133)	(28)	-	-	(933)	(1,045)
Other Items	(16)	(85)	(236)	(181)	(108)	(54)	(866)	(1,546)	(1,504)
Net Cash Provided by (Used in) Operating Activities	282	4,368	1,973	814	(1,726)	(24)	(480)	5,207	4,658
<b>Cash Flows From Capital and Related Financing Activities:</b>									
Acquisition of Capital Assets	-	-	-	-	-	-	(17)	(17)	(16)
Net Cash Used in Capital and Related Financing Activities	-	-	-	-	-	-	(17)	(17)	(16)
<b>Cash Flows From Investing Activities:</b>									
Investment Purchases, Sales, and Maturities - Net	218	-	-	-	-	-	1,533	1,751	1,961
Net Cash Provided by Investing Activities	218	-	-	-	-	-	1,533	1,751	1,961
<b>Cash Flows From Noncapital Financing Activities:</b>									
Proceeds from Bond Issues	-	-	-	-	5,000	-	-	5,000	-
Retirement of Notes and Bonds Payable	(4,065)	(4,485)	(1,972)	(709)	(69)	-	-	(11,300)	(4,829)
Interfund Activities	3,376	-	-	-	(3,074)	39	(341)	-	-
Net Cash Provided by (Used in) Noncapital Financing Activities	(689)	(4,485)	(1,972)	(709)	1,857	39	(341)	(6,300)	(4,829)
<b>Net Increase (Decrease) in Cash and Cash Equivalents</b>	(189)	(117)	1	105	131	15	695	641	1,774
<b>Cash and Cash Equivalents at Beginning of Year</b>	189	1,260	153	142	-	5	10,123	11,872	10,098
<b>Cash and Cash Equivalents at End of Year</b>	\$ -	\$ 1,143	\$ 154	\$ 247	\$ 131	\$ 20	\$ 10,818	\$ 12,513	\$ 11,872

(CONTINUED)

**CAPITAL AREA FINANCE AUTHORITY**

**INDIVIDUAL PROGRAMS AND UNRESTRICTED FUND**  
**STATEMENTS OF CASH FLOWS (CONTINUED)**

FOR THE YEAR ENDED DECEMBER 31, 2020  
(WITH COMPARATIVE TOTALS FOR THE YEAR ENDED DECEMBER 31, 2019)

(In Thousands)

	2009 A Program	2009 GSE Program	2015 Program	2016 Program	2020 Program	FutureVision, LLC	Unrestricted Fund	2020 Combined	2019 Combined
Reconciliation of Net Income (Loss) to Net Cash Provided by Operating Activities:									
Net Income (Loss)	\$ (28)	\$ 186	\$ 73	\$ 148	\$ 825	\$ (20)	\$ 8	\$ 1,192	\$ 1,172
Adjustments to Reconcile Net Income (Loss) to Net Cash Provided by Operating Activities:									
Depreciation	-	-	-	-	-	1	42	43	52
Loss on Sale of Asset	-	-	-	-	-	-	10	10	1
Amortization of Bond Premiums	(1)	-	-	-	-	-	-	(1)	(21)
Unrealized and Realized (Gains) Losses on Investments	(32)	(112)	(86)	(152)	(3)	-	(223)	(608)	(1,173)
Forgiveness of Second Mortgage Loans Receivable	-	-	-	-	-	-	29	29	22
Amortization of Down Payment and Authority Assistance Programs	-	-	-	-	-	-	-	-	2
CAFA Gold Program Mortgages Sold at Premium	-	-	-	-	(945)	-	(153)	(1,098)	(148)
Changes in Assets and Liabilities:									
Collections (Funding) of Second Mortgage Loans	16	-	-	-	(1,809)	-	(379)	(2,172)	(219)
Collections of Mortgage-Backed Securities	363	4,294	1,983	818	180	-	585	8,223	5,656
Funding of Notes Receivable	-	-	-	-	-	-	(481)	(481)	(801)
Other - Net	(36)	-	3	-	26	(5)	82	70	115
Net Cash Provided by (Used in) Operating Activities	<u>\$ 282</u>	<u>\$ 4,368</u>	<u>\$ 1,973</u>	<u>\$ 814</u>	<u>\$ (1,726)</u>	<u>\$ (24)</u>	<u>\$ (480)</u>	<u>\$ 5,207</u>	<u>\$ 4,658</u>

The notes to the financial statements are an integral part of this statement.

# CAPITAL AREA FINANCE AUTHORITY

## NOTES TO FINANCIAL STATEMENTS

DECEMBER 31, 2020

### (1) Summary of Significant Accounting Policies -

#### (A) Organization of Authority

The Capital Area Finance Authority was created through a Trust Indenture dated August 14, 1974, pursuant to provisions of the Louisiana Revised Statutes of 1950, as amended. The initial legislation and subsequent amendments grant the Authority the power to obtain funds and to use the proceeds to promote the financing and development of any essential program conducted in the public interest within the boundaries of East Baton Rouge Parish, Louisiana.

At the September 18, 2014 meeting of the Louisiana State Bond Commission, the Amended and Restated Capital Area Finance Authority Trust Indenture was approved. The Amended and Restated Trust Indenture changed the name of the Authority from the East Baton Rouge Mortgage Finance Authority to the Capital Area Finance Authority and changed the geographic area in which the Authority can issue bonds for public purpose projects allowed in the Public Trust Act from East Baton Rouge Parish to the nine (9) Parish Capital Region consisting of the Parishes of East Baton Rouge, Ascension, East Feliciana, Iberville, Livingston, Pointe Coupee, St. Helena, West Baton Rouge and West Feliciana.

The Authority's operations consist primarily of single-family mortgage purchase bond programs under which the Authority promotes residential home ownership through the acquisition of mortgage loans secured by first mortgage liens on single family residential housing and funding down payment and closing cost assistance for first-time home buyers. Under the 2009 A, 2009 GSE, 2015, 2016 and 2020 Programs, the first mortgage loans are pooled and sold to the Government National Mortgage Association (GNMA), the Federal National Mortgage Association (FNMA) or the Federal Home Loan Mortgage Corporation (FHLMC) in exchange for mortgage-backed securities (MBS) on which GNMA, FNMA, or FHLMC guarantees payment of principal and interest when due. These securities are collateralized by the related loans. The Authority also issues short-term convertible program notes, which are securitized by government agency securities during the interim in preparation of long-term issues. The funds for the Authority's programs were obtained through the issuance of bonds in the following face value amounts (in thousands):

1987 Program, dated July 1, 1987	Closed	\$ 15,450
1988 C&D Program, dated August 1, 1988	Closed	26,975
1988 E&F Program, dated June 22, 1989	Closed	40,000
Municipal Refunding Collateralized Mortgage		
Obligations (MRCMO) Program, dated January 25, 1989	Closed	67,905
1990 Program, dated August 1, 1990	Closed	56,000
1992 A&B Program, dated April 1, 1992	Closed	25,000
1992 C Program, dated April 1, 1992	Closed	38,310
1992 D Program, dated April 1, 1992	Closed	8,975
1993 A&B Program, dated October 27, 1993	Closed	36,720
1993 C Program, dated October 27, 1993	Closed	15,270
1994 A&B Program, dated August 15, 1994	Closed	31,210
1994 C Program, dated December 29, 1994 (remarketed)	Closed	13,250
1995 A Program, dated February 23, 1995 (remarketed)	Closed	8,840
1995 B Program, dated October 5, 1995	Closed	12,500
1995 C Program, dated September 28, 1995 (remarketed)	Closed	5,820

**CAPITAL AREA FINANCE AUTHORITY**  
**NOTES TO FINANCIAL STATEMENTS (CONTINUED)**

DECEMBER 31, 2020

1996 A Program, dated February 29, 1996 (remarketed)	Closed	9,765
1996 B program, dated October 24, 1996	Closed	12,500
1996 C Program, dated September 27, 1996 (remarketed)	Closed	6,390
1997 B Program, dated March 27, 1997 (remarketed)	Closed	10,755
1997 C1-C3 Program, dated December 31, 1997	Closed	101,400
1997 D Program, dated June 1, 1997	Closed	18,600
1997 F Program, dated September 25, 1997 (remarketed)	Closed	5,135
1998 A Program, dated June 1, 1998	Closed	12,920
1998 B Program, dated June 1, 1998	Closed	23,595
1998 C Program, dated December 1, 1998	Closed	41,180
1998 D Program, dated December 1, 1998	Closed	6,000
1999 A Program, dated July 15, 1999	Closed	12,000
1999 B Program, dated July 15, 1999	Closed	16,485
2000 A&B Program, dated May 31, 2000	Closed	57,208
2000 C Program, dated November 9, 2000 (remarketed from 2000 A&B Program)	Closed	10,000
2000 D Program, dated November 9, 2000 (remarketed from 2000 A&B Program)	Closed	6,294
2000 E Program, dated November 9, 2000	Closed	14,787
2000 CR Program, dated August 14, 2001 (remarketed from 2000 C Program)	Closed	5,200
2000 DR Program, dated August 14, 2001 (remarketed from 2000 D Program)	Closed	3,330
2000 ER Program, dated August 14, 2001 (remarketed from 2000 E Program)	Closed	7,710
2002 A Program, dated June 18, 2002	Closed	30,925
2003 A Program, dated September 16, 2003	Closed	21,940
2004 A Program, dated October 5, 2004	Closed	24,451
2005 A Program, dated December 20, 2005	Closed	30,000
2006 A Program dated July 25, 2006	Closed	20,000
2007 A Program, dated February 23, 2007	Closed	40,000
2007 B Program, dated December 28, 2007	Closed	20,000
2009 A Program, dated October 22, 2009	Closed	29,360
2009 GSE Program, dated November 22, 2011		25,000
2015 Program, dated September 24, 2015		20,000
2016 Program, dated November 3, 2016		9,725
2020 Program, dated September 30, 2020		5,000

The bonds issued by the Authority are general obligations of the Authority and are not obligations of the State of Louisiana or any other political subdivision thereof.

The Authority's Board of Trustees is empowered under the bond trust indentures and the bond program agreements to contract with outside parties to conduct the day-to-day operations of the Authority and the programs it initiates. Under each of its single family mortgage purchase bond programs, the Authority utilizes area financial institutions to originate and service the mortgage loans acquired. In addition, a bank has been designated as the Trustee of the separate bond programs and has the fiduciary responsibility for the custody and investment of funds.

**CAPITAL AREA FINANCE AUTHORITY**  
**NOTES TO FINANCIAL STATEMENTS (CONTINUED)**

DECEMBER 31, 2020

The President & CEO is responsible for the development of each new bond issue and loan program. Once the bond issue is closed, the President & CEO supervises the origination of the mortgage loans, underwrites (reviews and approves) the new mortgage loans for purchase under each program, maintains computerized current records on all loans, and supervises the servicing and trustee functions for each program.

Blended Component Unit - Blended component units, although legally separate entities, are, in substance, part of an entity's operations. FutureVision, LLC was created on October 11, 2001 to serve only the Authority and is governed by management of the Authority. Its purpose is to acquire and hold capital assets. The creation of FutureVision, LLC created a financial benefit/burden relationship between the Authority and FutureVision, LLC. Management has determined that FutureVision, LLC is to be reported as a blended component unit as a proprietary fund within these financial statements.

**(B) Basis of Presentation - Fund Accounting** - The proprietary funds are used to account for the Authority's ongoing operations and activities which are similar to those in the private sector. Proprietary funds are accounted for using a flow of economic resource measurement focus under which all assets and all liabilities associated with the operation of these funds are included in the balance sheet. The operating statements present increases (revenues) and decreases (expenses) in total net position. The Authority follows the guidance included in GASB Statement No. 62, *Codification of Accounting and Financial Reporting Guidance*, contained in pre-November 1989 FASB and AICPA pronouncements.

**Basis of Accounting** - The Authority prepares financial statements in accordance with accounting principles generally accepted in the United States of America. Such principles require management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from these estimates.

**Basis of Reporting** - The Authority follows GASB Statement No. 34, *Basic Financial Statements- and Management's Discussion and Analysis - for State and Local Governments*, and the required portions of GASB Statements No. 37 and 38, which modified the disclosure requirements of GASB No. 34. GASB No. 34 establishes standards for external financial reporting for all state and local governmental entities. It requires the classification of net position in three components - net investment in capital assets, restricted, and unrestricted. These classifications are defined as follows:

- *Net Investment in Capital Assets* - This component of net position consists of capital assets, including restricted capital assets, net of accumulated depreciation and reduced by the outstanding balances of any bonds, mortgages, notes, or other borrowings that are attributable to the acquisition, construction, or improvements of those assets.
- *Restricted* - This component of net position consists of constraints placed on net position use through external constraints imposed by creditors (such as through debt covenants), grantors, contributors, or laws or regulations of other governments or constraints imposed by law through constitutional provisions or enabling legislation.

**CAPITAL AREA FINANCE AUTHORITY**  
**NOTES TO FINANCIAL STATEMENTS (CONTINUED)**

DECEMBER 31, 2020

- *Unrestricted* - This component of net position consists of net position that do not meet the definition of “restricted” or “net investment in capital assets.”

The net position of FutureVision, LLC and the Unrestricted Fund are net investment in capital assets or unrestricted. The net position of all other programs are substantially restricted under the terms of the various bond indentures.

**Combined Totals** - The combined financial statements include the totals of the similar accounts of each of the Authority’s bond programs, FutureVision, LLC, and the Authority’s Unrestricted Fund. Because the assets of the bond programs are restricted by the related bond resolutions and indentures, the totaling of the accounts, including the assets therein, is for convenience only and does not indicate that the combined assets are available in any manner other than that provided for in the resolutions and indentures relating to the separate programs.

**GASB Statement No. 31** - The GASB issued Statement No. 31, *Accounting and Financial Reporting for Certain Investments and for External Investment Pools*. The statement requires that most investments be recorded at fair value. Fair value is defined as the amount at which a financial instrument could be exchanged in a current transaction between willing parties and has generally been based upon quoted values. This method of accounting causes fluctuations in reported investment values based on fluctuations in the investment market.

Fluctuations in the fair value of investments are recorded as income or expense in the statements of revenues, expenses, and changes in net position (deficit), and the amount is disclosed in the statements of cash flows as unrealized gain or losses on investments. The Authority applies the provisions of the Statement to brokered certificates of deposit, U.S. Government securities and mortgage-backed securities. The sale of these investments by the Authority is generally subject to certain restrictions as described in the individual bond indentures.

**GASB Statement No. 72** - In February 2015, the Governmental Accounting Standards Board (GASB) issued GASB Statement No. 72 (GASB 72), *Fair Value Measurement and Application*. GASB 72 addresses accounting and financial reporting issues related to fair value measurements. The definition of fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. This Statement provides guidance for determining a fair value measurement for financial reporting purposes. This statement also provides guidance for applying fair value to certain investments and disclosures related to all fair value measurements. Additional disclosures are included in Note 2.

**Estimates** - The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates, particularly given the significant social and economic disruptions and uncertainties associated with the ongoing COVID-19 pandemic and the related control responses, and such differences may be material.

**CAPITAL AREA FINANCE AUTHORITY**  
**NOTES TO FINANCIAL STATEMENTS (CONTINUED)**

DECEMBER 31, 2020

**COVID-19 Pandemic** - The COVID-19 outbreak in the United States and globally has caused an economic downturn on a global scale, disrupted global supply chains, and created significant uncertainty, volatility, and disruption across economies and financial markets. Therefore, uncertainty remains regarding the ongoing impact of the COVID-19 outbreak upon the Authority's financial condition and future results of operations, as well as upon the significant estimates and assumptions that may be utilized in reporting certain assets and liabilities.

**Reclassification of Prior Year Amounts** - Certain prior year balances have been reclassified to conform to the current year presentation.

**Statement of Cash Flows** - For purposes of the statement of cash flows, the Authority considers all highly liquid investments purchased with a maturity of three months or less to be cash equivalents.

**Summary Financial Information for 2019** - The financial statements include certain prior year summarized information in total. Such information does not include sufficient details to constitute a presentation in conformity with generally accepted accounting principles. Accordingly, such information should be read in conjunction with the Authority's financial statements for the year ended December 31, 2019 from which the summarized information was derived.

**(2) Cash and Investments -**

In compliance with State laws, those deposits not covered by depository insurance are secured by bank owned securities specifically pledged to the Authority and held in joint custody by an independent custodian bank. Custodial credit risk is the risk that in the event of a bank failure, the Authority's deposits may not be returned to it. As a result of the pledging of additional securities by custodial banks in the Authority's name, the Authority does not have any custodial credit risk at December 31, 2020.

The Authority recognizes all purchases of investments with a maturity of three months or less, except for short term repurchase agreements, as cash equivalents.

Credit Risk - Statutes authorize the Authority to invest in the following types of investment securities;

- (1) Fully collateralized certificates of deposit issued by qualified commercial banks, federal credit unions and savings and loan associations located within the State of Louisiana.
- (2) Direct obligations of the U.S. Government, including such instruments as treasury bills, treasury notes and treasury bonds and obligations of U.S. Government agencies that are deliverable on the Federal Reserve Systems.
- (3) Repurchase agreements in government securities in (2) above made with the 24 primary dealers that report to and are regulated by the Federal Reserve Bank of New York.
- (4) Guaranteed Investment Contracts with companies with good credit ratings.



**CAPITAL AREA FINANCE AUTHORITY**  
**NOTES TO FINANCIAL STATEMENTS (CONTINUED)**

DECEMBER 31, 2020

The Authority has no investment policy that would further limit its investment choices beyond the restrictions imposed by the State of Louisiana. At December 31, 2020, the Authority's investments in MBS with GNMA, FNMA, and FHLMC are rated AAA by taking the average of the Moody's Investors Services, Standard and Poor, and Fitch ratings. The Authority has no limit on the amount it may invest in any one issuer so long as the State of Louisiana's restrictions are followed.

The Authority has a portion of its assets as of December 31, 2020, invested in GNMA, FNMA, and FHLMC obligations, including MBS, totaling approximately \$31.956 million. GNMA is an instrumentality of the Federal government. Its obligations carry the full faith and credit of the United States of America. Neither FNMA nor FHLMC are instrumentalities of the federal government and as such do not carry the full faith and credit of the United States of America. FNMA is a federally chartered and stockholder-owned corporation. FNMA was originally established in 1938 as a United States government agency and was transformed into a stockholder-owned and privately managed corporation in 1968. FHLMC is a stockholder-owned government sponsored corporation created in 1970. The Authority's total investment in FNMA and FHLMC obligations (including MBS) as of December 31, 2020, was approximately \$7.049 million. Any potential downgrade in the credit rating of either FNMA and/or FHLMC could have an adverse impact on the market value of the obligations of FNMA and/or FHLMC (including MBS) owned by the Authority. In connection with the approximately \$6.808 million of FNMA and FHLMC MBS, which the Authority has pledged to bondholders pursuant to separate trust indentures authorizing various bond issues, the asset portion of these various balance sheets could be adversely affected while the liabilities are not since the liabilities are not marked to market. However, any financial risk to the Authority is entirely mitigated since the bond indentures authorizing the Authority's bonds do not provide any acceleration of the Authority's bonded debt as a result of potential downgrade of either FNMA and/or FHLMC credit rating.

Interest Rate Risk - As a means of limiting its exposure to fair value losses from rising interest rates, the Authority's Interest Rate Risk Program generally restricts investments to those whose terms are no longer than the terms of the related bonds.

The Authority's programs have investments in guaranteed investment contracts, mortgage-backed securities and other investments which have maturities which approximate the terms of the related debt. Therefore, the Authority balances its interest rate risk against the related debt. By using this method, the Authority believes that it will mitigate its interest rate risk.

*Custodial Credit Risk*

Custodial credit risk is the risk that, in the event of the failure of the counterparty, the Authority would not be able to recover the value of its investments or collateral securities that are in the possession of an outside party. At December 31, 2020, the Authority is not exposed to custodial credit risk with respect to its investments because all investments are either insured by federal depository insurance, registered in the name of the Authority, or collateralized by other investments pledged in the name of the Authority.

In the case of deposits, this is the risk that in the event of a bank failure, the Authority's deposits may not be returned to it.

**CAPITAL AREA FINANCE AUTHORITY**  
**NOTES TO FINANCIAL STATEMENTS (CONTINUED)**

DECEMBER 31, 2020

To mitigate this risk, state law requires for these deposits (of the resulting bank balances) to be secured by federal deposit insurance or the pledge of securities by the fiscal agent bank. The market value of the pledged securities plus the federal deposit insurance must at all times equal the amount on deposit with the fiscal agent bank. These securities are held in the name of the pledging fiscal agent bank in a holding or custodial bank that is mutually acceptable to both parties. The pledged securities are deemed by Louisiana State Law to be under the control and possession and in the name of the Authority regardless of its designation by the financial institution in which it is deposited. As of December 31, 2020, none of the Authorities bank balance of \$12.515 million was exposed to custodial credit risk.

*Fair Value of Financial Instruments*

The Authority categorizes its fair value measurements within the fair value hierarchy established by generally accepted accounting principles. The hierarchy is based on the valuation inputs used to measure the fair value of the asset. Level 1 inputs are quoted prices in active markets for identical assets; Level 2 inputs are significant other observable inputs; Level 3 inputs are significant unobservable inputs.

The Authority has the following recurring fair value measurements (in thousands) as of December 31, 2020:

	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
Brokered Certificates of Deposit	\$ 4,720	\$ -	\$ -	\$ 4,720
State, U.S. Government and Agency Securities	-	7,216	-	7,216
Mortgage-Backed Securities	-	31,715	-	31,715
Total Investments at Fair Value	<u>\$ 4,720</u>	<u>\$ 38,931</u>	<u>\$ -</u>	<u>\$ 43,651</u>

**(3) Mortgage Loans Receivable and Mortgage-Backed Securities -**

In addition to the customary insurance required of the mortgagors, the mortgage loans are insured under special hazard policies, and supplemental mortgage trust policies for mortgagor defaults. Premiums for these policies are paid through the applicable Program's funds.

All of the single family mortgage loans are originated by participating mortgage lenders through conventional, FHA or VA programs sponsored by the mortgage lenders and are sold to the Authority without recourse. The participating mortgage lenders service the mortgage loans for the Authority and receive monthly compensation based upon the unpaid principal balance of the mortgage loans serviced.

Mortgage-Backed Securities - As discussed in Note 1, the mortgage loans originated under certain Authority programs are pooled and sold to GNMA, FNMA, or FHLMC in exchange for mortgage-backed securities on which GNMA, FNMA, or FHLMC guarantees payment of principal and interest when due. These securities bear the following terms and interest rates:

**CAPITAL AREA FINANCE AUTHORITY**  
**NOTES TO FINANCIAL STATEMENTS (CONTINUED)**

DECEMBER 31, 2020

	<u>Term</u>	<u>Pass Through Interest Rate</u>
2009 GSE Program	30 years	3.250% - 4.125%
2015 Program	30 years	4.250% - 7.000%
2016 Program	30 years	5.225% - 5.475%
2020 Program	30 years	4.875% - 7.100%
Unrestricted Fund	30 years	4.000% - 7.500%

The change to the mortgage-backed securities type of program was prompted by various factors including the unavailability of mortgage pool and related insurance coverage required for conventional mortgage loan programs. The guarantees by GNMA, FNMA, and/or FHLMC, which the Authority receives under this type of program, replaces the pool and related insurance coverage of the previous programs. Development of the new programs, origination of the mortgage loans and supervision of the servicing of the mortgage loans for compliance with federal mortgage bond tax laws by the Authority remain essentially the same.

**(4) Changes in Capital Assets -**

Capital asset activity for the year ended December 31, 2020 (in thousands):

<u>Governmental Activities</u>	<u>Balance 12/31/2019</u>	<u>Additions</u>	<u>Deletions</u>	<u>Balance 12/31/2020</u>
Capital Assets not being Depreciated:				
Land	\$ 1,006	\$ -	\$ -	\$ 1,006
Construction in Process	<u>10</u>	<u>-</u>	<u>10</u>	<u>-</u>
Total	1,016	-	10	1,006
Capital Assets being Depreciated:				
Furniture and Fixtures	250	27	86	191
Building and Improvements	<u>937</u>	<u>-</u>	<u>-</u>	<u>937</u>
Total	1,187	27	86	1,128
Less Accumulated Depreciation for:				
Furniture and Fixtures	197	18	76	139
Building and Improvements	<u>172</u>	<u>25</u>	<u>-</u>	<u>197</u>
Total Accumulated Depreciation	<u>369</u>	<u>43</u>	<u>76</u>	<u>336</u>
Total Capital Assets being Depreciated, Net	<u>818</u>	<u>(16)</u>	<u>10</u>	<u>792</u>
Capital Assets, Net	<u><u>\$ 1,834</u></u>	<u><u>\$ (16)</u></u>	<u><u>\$ 20</u></u>	<u><u>\$ 1,798</u></u>

Depreciation is being calculated using the straight-line method over the estimated useful life of capital assets. Depreciation expense was \$43,026 for the year ended December 31, 2020.

**CAPITAL AREA FINANCE AUTHORITY**  
**NOTES TO FINANCIAL STATEMENTS (CONTINUED)**  
**DECEMBER 31, 2020**

**(5) Notes Receivable -**

On April 27, 2016, the Authority entered into an \$84,000 mortgage note receivable agreement with McGlynn Corp., LLC, which is secured by land, building and improvements located in East Baton Rouge Parish. The note is payable in 360 monthly installments beginning on June 1, 2016. The interest rate is fixed at 5% for each year set forth in the Schedule of Payments. The balance at December 31, 2020, is \$77,903.

On November 19, 2018, the Authority entered into a \$42,967 mortgage note receivable agreement with Urban Restoration Enhancement Corporation, which is secured by land, building and improvements located in East Baton Rouge Parish. The note is payable in 18 monthly interest only installments beginning on January 1, 2019, with one final installment of all unpaid principal and interest due at the maturity date of June 1, 2020. The interest rate is fixed at 4%. Due to COVID-19 restrictions the project was not completed in 2020. The Authority is working on extending the time on the repayment, and as of December 30, 2020, the note is included as due in the year ended December 31, 2021 in the Schedule of Payments. The balance at December 31, 2020, is \$42,967.

During 2018, the Authority entered into an agreement with Louisiana Housing Corporation (LHC) in which the Authority is the secondary lender to various contractors working to repair and rebuild flooded homes in the area. The contractors work under the terms of a grant issued to LHC. There are no formal defined terms between the Authority and LHC; however, payments to the Authority are generally due upon completion of construction and following occupancy of the property. As of December 31, 2020, outstanding amounts due to the Authority from two contractors totaled \$311,829 and are included as due in the year ended December 31, 2021 in the Schedule of Payments.

On April 1, 2018, the Authority entered into a \$403,652 permanent loan agreement with Urban Restoration Enhancement Corporation, which is secured by a mortgage and assignment of leases and rents on land, building and improvements located in East Baton Rouge Parish. The note is payable in monthly installments commencing the month following completion of construction of the project and pay-off of the related construction loan using funds disbursed by the Authority. The loan was funded in February 2019 and matures on April 24, 2038. The interest rate is fixed at 4.25% for each year set forth in the Schedule of Payments. The balance at December 31, 2020, is \$380,369.

On May 23, 2019, the Board of Trustees authorized a line of credit to The East Baton Rouge Redevelopment Association (Build Baton Rouge) for property acquisition and redevelopment totaling \$300,000. The line of credit was later increased to \$865,000 effective October 7, 2019. Each draw on the line of credit is secured by a separate promissory note and mortgage. Each note is payable in 36 monthly interest only installments, with one final installment of all unpaid principal and interest due at the maturity. As of December 31, 2020, outstanding amounts due to the Authority under the line of credit totaled \$865,000 mature on various dates ranging from July of 2022 to September of 2023. The interest rate is fixed at 4% for each year set forth in the Schedule of Payments. There are no undisbursed amounts under this line of credit agreement as of December 31, 2020, and the balance at December 31, 2020, is \$865,000.

**CAPITAL AREA FINANCE AUTHORITY**  
**NOTES TO FINANCIAL STATEMENTS (CONTINUED)**

DECEMBER 31, 2020

The Schedule of Payments is as follows (in thousands):

<u>Year Ended</u>	<u>Amount</u>
December 31, 2021	\$ 371
December 31, 2022	312
December 31, 2023	587
December 31, 2024	18
December 31, 2025	19
Thereafter	371
	<u><u>\$ 1,678</u></u>

**(6) Bonds Payable -**

The net proceeds obtained from the bond issues are used to establish funds authorized by the Bond Trust Indentures to purchase or fund eligible mortgage loans, secured by first and second mortgage liens on single family owner-occupied residences, or to purchase GNMA, FNMA, and/or FHLMC mortgage-backed securities from qualified mortgage lenders accepted for participation in the programs by the Authority.

The Bond Trust Indentures provide that bond principal and interest are secured by pledges of all mortgage loans and mortgage-backed securities acquired, all revenues and collections with respect to such loans and securities and all funds established by the Indenture, together with all of the proceeds generated therefrom. Additionally, the 2020B Bonds are secured by and payable from an irrevocable pledge of the Authority's money and securities or other investments in the Unrestricted Fund and deposits made to a Remittance Account on the Unrestricted Fund. Funds required to be deposited into the Remittance Account are interest only revenue streams received by the Authority from Freddie Mac or the Servicer in connection with First Mortgage Loans and certain principal payments on forgivable Second Mortgage Loans made to borrowers by the Authority to finance closing costs and down payment assistance, which principal payments prepay because the borrowers failed to satisfy the conditions of forgiveness.

On September 30, 2020, the Authority used existing amounts in revenue and reserve funds and \$5,000,000 of bond proceeds from Series 2020A and B Revenue and Refunding Bonds for the purpose of refunding \$3,793,607 of the outstanding balance of the 2009 A Program Bond and any interest or redemption premiums on this Bond and to reimburse the Authority's Unrestricted Fund for forgivable soft second mortgage loans in connection with its CAFA Gold Program. This advance refunding reduced total debt service payments over the next 20 years by \$620,929 and resulted in an economic gain of \$554,162

**CAPITAL AREA FINANCE AUTHORITY**  
**NOTES TO FINANCIAL STATEMENTS (CONTINUED)**

DECEMBER 31, 2020

The sources and uses of the refunding issue are summarized below (in thousands):

Sources:

Principal Proceeds	\$ 5,000
Transfer from 2009 A Revenue and Reserve Funds	494
Total Sources	<u>\$ 5,494</u>

Uses:

Debt Service on 2009 A Program	\$ 3,794
Issuance and Underwriting Cost	193
Deposit to Unrestricted Fund	1,497
Deposit to 2020 Program Revenue Fund	10
Total Uses	<u>\$ 5,494</u>

Cash Flow Difference:

Old Debt Service Cash Flows	\$ 4,742
Less: New Debt Service Cash Flows	(4,122)
Cash Flow Difference	<u>\$ 620</u>

Economic Gain on Refunding:

Present Value of Old Debt Service Cash Flows	\$ 4,250
Less: Present Value of New Debt Service Cash Flows	(3,696)
Economic Gain	<u>\$ 554</u>

Outstanding bonds and lines of credit payable consist of the following at December 31, 2020 (in thousands):

2009 GSE Program (Escrow bond), due 2042 bearing interest at 2.32% payable monthly	\$ 9,545
2015 Program, due 2038 bearing interest at 2.90% payable monthly	8,105
2016 Program, due 2038 bearing interest at 2.38% payable monthly	5,378
2020 Program, due 2040 bearing interest at 2.25% to 4.50% payable monthly	<u>4,931</u>
Total Bonds - at December 31, 2020	<u>\$ 27,959</u>

The bonds are subject to early redemption provisions as described in the Bond Trust Indentures at redemption prices equal to the principal amounts of the bonds redeemed plus accrued interest to the applicable call dates.

**CAPITAL AREA FINANCE AUTHORITY**  
**NOTES TO FINANCIAL STATEMENTS (CONTINUED)**

DECEMBER 31, 2020

A summary of changes in debt during the year ended December 31, 2020 (in thousands), is as follows:

Balance - January 1	\$ 34,273
Repayments and Maturities	(11,300)
Proceeds from Issuance of Bonds	5,000
Amortization of Premium	(1)
Transfer of Premium	(13)
Balance - December 31	<u>\$ 27,959</u>

Following is a schedule of the future principal and interest payments of the Authority's debt based on the stated maturity dates of the debt. Actual repayment dates will likely occur earlier since substantially all of the debt is subject to early redemption provisions. These early redemption provisions relate to payments received on the mortgage-backed securities and mortgage loans receivable and certain other factors. These early redemptions will also reduce future interest payments.

Scheduled principal payments for the years subsequent to December 31, 2020, are as follows (in thousands):

	<b>2021</b>	<b>2022</b>	<b>2023</b>	<b>2024</b>	<b>2025</b>	<b>Thereafter</b>	<b>Total</b>
2009 GSE Program	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 9,545	\$ 9,545
2015 Program	-	-	-	-	-	8,105	8,105
2016 Program	-	-	-	-	-	5,378	5,378
2020 Program	60	60	60	60	60	4,631	4,931
	<u>\$ 60</u>	<u>\$ 60</u>	<u>\$ 60</u>	<u>\$ 60</u>	<u>\$ 60</u>	<u>\$ 27,659</u>	<u>\$ 27,959</u>

Scheduled interest payments for the years subsequent to December 31, 2020, are as follows: (in thousands)

	<b>2021</b>	<b>2022</b>	<b>2023</b>	<b>2024</b>	<b>2025</b>	<b>Thereafter</b>	<b>Total</b>
2009 GSE Program	\$ 221	\$ 221	\$ 221	\$ 221	\$ 221	\$ 3,712	\$ 4,817
2015 Program	235	235	235	235	235	2,881	4,056
2016 Program	128	128	128	128	128	1,633	2,273
2020 Program	161	159	156	154	151	1,611	2,392
	<u>\$ 745</u>	<u>\$ 743</u>	<u>\$ 740</u>	<u>\$ 738</u>	<u>\$ 735</u>	<u>\$ 9,837</u>	<u>\$ 13,538</u>

The Authority has an outstanding line of credit as of December 31, 2020, with the Federal Home Loan Bank of Dallas with a zero balance.

**(7) Deferred Inflow of Resources -**

The Individual Programs and Unrestricted Fund Balance Sheets report a separate section for deferred inflows of financial resources. Deferred inflows of resources represent an acquisition of a net position that applies to future periods and so will not be recognized in an inflow of resources until that time.

**CAPITAL AREA FINANCE AUTHORITY**  
**NOTES TO FINANCIAL STATEMENTS (CONTINUED)**

DECEMBER 31, 2020

The Authority has deferred inflows of resources that are a result of the refunding of the 2004A, 2006A and 2009A programs. The net carrying amount exceeded the reacquisition price of the old debt by a total of \$118,386. This amount is reported as a deferred inflow of resources and amortized over the remaining life of the refunded debt, which is shorter than the life of the new debt issued. At December 31, 2020, the unamortized balance is \$95,026.

**(8) Operating Expenses -**

The members of the Authority's Board of Trustees receive a per diem fee for all committee and board meetings attended. For the year ended December 31, 2020, payments to the Authority's Board members were as follows:

Board Member

Cheri Ausberry	\$ 5,400
Dennis Blunt	5,200
Jason Thrower	5,800
Astrid Clements	5,800
Helena Cunningham	5,200
Blaine Grimes	5,400
Valerie Shexnayder	6,000
Russell Mosely	4,200
Sharon Perez	5,200
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Total	\$ 48,200
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These amounts are paid through the Unrestricted Fund and included in operating expenses in the accompanying statements of revenues, expenses, and changes in net position (deficit).

**(9) Authority Fees -**

Beginning with the 1992 Programs, the Authority instituted an authority fee which is paid to the Unrestricted Fund by the individual programs. The Unrestricted Fund recognizes authority fee income related to the fees paid by the individual programs. The fee income received by the Unrestricted Fund is currently being used to provide the upfront funds required of the Authority's annual programs in order to finance such things as costs of issuance of bonds, subsidizing lower income mortgagors with waivers of discount points and providing down payment assistance to mortgagors. The actual fees paid by each program vary in accordance with the provisions of the respective program's indenture agreement. Authority fee income recognized by the Unrestricted Fund and Authority fee expense recognized by the individual programs are disclosed separately in the accompanying statements of revenues, expenses, and changes in net position (deficit).

**(10) Second Mortgages – Gold Program**

During 2017, the Authority began the Gold Program as a pilot program in cooperation with Freddie Mac. The program is a market rate mortgage loan program with down payment and closing cost assistance in the form of a soft second mortgage (a second lien on the property that has no interest and no payments and is forgiven over a period of 5 to 10 years). The use of soft second mortgages



**CAPITAL AREA FINANCE AUTHORITY**  
**NOTES TO FINANCIAL STATEMENTS (CONTINUED)**  
**DECEMBER 31, 2020**

allow for a lower mortgage rate for the homeowner. The Authority earns a one-time fee for these loans at the closing of the first mortgage, while the participating Freddie Mac mortgage loan companies originate and then service the loans. The Authority also earns an excess servicing fees throughout the life of the respective first mortgage. Fees from this program are included in Market Rate Loan Program Fees in the accompanying statements of revenues, expenses, and changes in net position (deficit).

After the closing of the first mortgages in the CAFA Gold Program, the loans are sold on the secondary market for a premium, which funds a portion of the down payment and closing cost assistance to the borrowers. Premiums from this program are included in Premium on Gold Program Mortgages in the accompanying statements of revenues, expenses, and changes in net position (deficit).

Costs related to this program are capitalized and are being forgiven based upon the average lives of the underlying assets. The majority of underlying assets have “lock out” periods ranging from 2 to 5 years, during which loan forgiveness is not permitted. The remaining unamortized balance totaling \$3,726,554 is classified as mortgage loans receivable on the accompanying balance sheets. During the year ended December 31, 2020, forgiveness amortization totaling \$28,688 was recorded in the accompanying statements of revenues, expenses, and changes in net position (deficit).

**(11) PILOT Programs -**

The Authority has entered into multiple payment in lieu of taxes (“PILOT”) agreements with various companies and local taxing authorities. Each arrangement includes an act of transfer of property and improvements agreement and a ground and building lease agreement. Each company transfers all rights, title, and interest in the associated property to the Authority in order to take advantage of the Authority’s tax-exempt status. As part of these agreements, the companies receive several benefits, including 100% ad valorem tax exemptions on future property improvements and a freeze on current ad valorem taxes. Also, the companies may receive sales taxes exemptions on purchases of construction materials purchased during the construction of their project. Under the lease agreements, the Authority leases the land and buildings back to the companies. The companies agree to make certain lease payments and payments in lieu (PILOT) of taxes to the appropriate taxing authorities. At all times during the term of the leases, the companies shall be entitled to all of the tax attributes of ownership, including the right to claim depreciation or cost recovery deductions, the right to claim the low-income housing tax credit, and the right to amortize capital cost and to claim any other federal or state tax benefits. Pursuant to the terms of the leases, the companies pay an upfront fee of \$20,000 to the Authority and an annual administrative fee to the authority on or before January 31 of each year.

**CAPITAL AREA FINANCE AUTHORITY**  
**NOTES TO FINANCIAL STATEMENTS (CONTINUED)**  
**DECEMBER 31, 2020**

The terms of each PILOT agreement in place at December 31, 2020 are as follows:

Project	Annual PILOT Payment (Ad Valorem)	Annual Rent Payment	Lease Termination Date	Annual CAFA Administrative Fee	Early Termination Payment
La Playa	\$50,400	\$0	12/31/2039	\$5,000 + 3% Annual Increase	\$1,000
Valencia Park:			6/30/2071		\$1,000
10/16/2020 to 12/31/2043	\$583	\$1		\$5,000 + 3% Annual Increase	
1/1/2044 to 6/30/2071	100% of Ad Valorem Tax Due	\$20,000		\$5,000	
Sales Tax PILOT - One time payment of 25% of the sales tax due on materials due the year following substantial completion of the project.					
GCHP-Elysian III:	\$1,685	\$0	12/31/2035	\$ 7,106 + 3% Annual Increase	\$1,000
Sales Tax PILOT - One time payment of 25% of the sales tax due on materials due the year following substantial completion of the project.					

During the year ended December 31, 2020, one-time upfront fees and recurring administrative fees associated with the PILOT programs totaling \$45,000 were recorded in the accompanying statements of revenues, expenses, and changes in net position (deficit).

There are no fixed assets recorded on the books of the Authority in relation to these agreements because the purpose of these agreements is for the ad valorem tax savings to the Company.

**(12) Lease Income -**

Effective March 1, 2020, FutureVision, LLC began leasing its land and building to a tenant under an operating lease for a term of 3 years. At December 31, 2020, the cost of the land and building on lease was \$425,070, with accumulated depreciation of \$8,922 recorded for a carrying cost of \$416,148. During the year ended December 31, 2020, rental income totaling \$34,650 was recorded in the accompanying statements of revenues, expenses, and changes in net position (deficit).

Future minimum lease rentals under the operating lease are as follows (in thousands):

2021	\$ 40
2022	42
2023	7
	<u>\$ 89</u>

**(13) Commitments -**

The Capital Area Finance Authority promotes economic development in the parish through its community grants program for non-profit organizations. The program provides grant funds and capital funds to be used for projects by non-profit organizations that advance the Authority's mission in increasing home ownership. Grants are awarded to organizations and agencies within East Baton Rouge

**CAPITAL AREA FINANCE AUTHORITY**  
**NOTES TO FINANCIAL STATEMENTS (CONTINUED)**

DECEMBER 31, 2020

Parish for use in East Baton Rouge Parish. At December 31, 2020, the Capital Area Finance Authority had one outstanding grant in the amount of \$85,000 for the 2021 fiscal year.

At the November 19, 2020, board of trustees meeting, the board approved a \$1.67 million investment loan on the Plank-Calumet Project being developed by Build Baton Rouge. At December 31, 2020, the investment loan had not been funded.

**(14) Transfers Among Programs -**

Transfers among programs generally consist of nonrecurring transfers associated with (1) the initial issuance of bonds, (2) transfers to the unrestricted fund of remaining fund assets of closed funds once bonds are redeemed, (3) balances in the cost of issuance accounts, and (4) transfers of unrestricted assets for the purchase of capital assets or to supplement operating expenses.

**(15) Schedule of Compensation, Benefits and Other Payments to President & CEO -**

In accordance with Louisiana Revised Statute 24:513A, the following is a Schedule of Compensation and Benefits received by Mark Drennen, President & CEO, for the year ended December 31, 2020:

Salary	\$ 377,212
Benefits - Health Insurance	25,162
Benefits - Retirement	10,400
Mileage and Parking Reimbursement	57
Conference Registration Fees	1,367
Meals Reimbursement	1,176
	<hr/>
	\$ 415,374
	<hr/>

**(16) Employee Benefits - Health Insurance and Simple IRA -**

The Authority has a health insurance plan, administered by Blue Cross Blue Shield of Louisiana, which pays 100% of the premium for all employees and their families. In addition to the health insurance, the Authority has a Simple IRA plan for all employees which it provides matching of employee contributions of up to 3% of the employee's annual salary and maximum employee contribution of \$13,500 per employee, per IRS limits. The Authority contributed \$25,081 to the plan in 2020.

**(17) Current Year Adoption of New Accounting Standard -**

The Authority adopted the following recently issued GASB Standards in the preparation of the accompanying financial statement of the business-type activities.

In March 2018, the Governmental Accounting Standards Board issued GASB Statement No. 88, *Certain Disclosures Related to Debt, including Direct Borrowings and Direct Placements*. The objective of this Statement is to improve the information that is disclosed in notes to government financial statements related to debt, including direct borrowings and direct placement. The adoption of this standard had no impact on the financial statements of business-type activities of the Authority but provides for additional disclosures in the debt note to the basic financial statements.

**CAPITAL AREA FINANCE AUTHORITY**  
**NOTES TO FINANCIAL STATEMENTS (CONTINUED)**

DECEMBER 31, 2020

**(18) Current Accounting Pronouncements -**

In May 2017, the Governmental Accounting Standards Board issued GASB Statement No 87, *Leases*. The objective of this Statement is to better meet the information needs of financial statement users by improving accounting and financial reporting for leases by governments. This Statement increases the usefulness of governments' financial statements by requiring recognition of certain lease assets and liabilities for leases that previously were classified as operating leases and recognized as inflows of resources or outflows of resources based on the payment provisions of the contract. It establishes a single model for lease accounting based on the foundational principle that leases are financings of the right to use an underlying asset. Under this Statement, a lessee is required to recognize a lease liability and an intangible right-to-use lease asset, and a lessor is required to recognize a lease receivable and a deferred inflow of resources, thereby enhancing the relevance and consistency of information about governments' leasing activities.

The requirements of this Statement are effective for reporting periods beginning after June 15, 2021. Earlier application is encouraged. Leases should be recognized and measured using the facts and circumstances that exist at the beginning of the period of implementation (or, if applied to earlier periods, the beginning of the earliest period restated). However, lessors should not restate the assets underlying their existing sales-type or direct financing leases. Any residual assets for those leases become the carrying values of the underlying assets.

Management is currently evaluating the effects of the new GASB pronouncement.

**(19) Prior Period Adjustments -**

**Corrections of Accounts**

During the current year, it was noted that CAFA Gold Program forgivable soft second mortgages receivable were not recorded at the full amount of the associated second mortgage notes. The portion of the second mortgages that was funded by the sale of the related first mortgages on the secondary market was not reflected in the accounting records. During 2020, the Authority began recording the soft second mortgages receivable at the full amount of the notes, which represents both the portion funded from Authority bank accounts and the portion funded by premium on sale of the first mortgages. The Authority restated prior year balances to reflect this change at December 31, 2019 as follows (in thousands):

**Individual Programs and Unrestricted Fund Balance Sheets**

**2019 Combined:**

**Mortgage Loans Receivable (Net of Forgiveness) Restated:**

Mortgage Loans Receivable - Net	
at December 31, 2019, as Previously Reported	\$ 263
Correction Adjustment	<u>253</u>
Mortgage Loans Receivable - Net	
at December 31, 2019, as Restated	<u><u>\$ 516</u></u>

**Net Position - Unrestricted Restated:**

Net Position - December 31, 2019, as Previously Reported	\$ 28,266
Correction Adjustment	<u>253</u>
Net Position - December 31, 2019, as Restated	<u><u>\$ 28,519</u></u>

**CAPITAL AREA FINANCE AUTHORITY**  
**NOTES TO FINANCIAL STATEMENTS (CONTINUED)**  
**DECEMBER 31, 2020**

**Statement of Individual Programs and Unrestricted Fund -**  
**Statements of Revenues, Expenses, and Changes in Net Position (Deficit)**

**2019 Combined:**

**Premiums on Gold Program Mortgages Restated:**

Premiums on Gold Program Mortgages	
at December 31, 2019, as Previously Reported	\$ -
Correction Adjustment	148
	<hr/>
Premiums on Gold Program Mortgages	
at December 31, 2019, as Restated	<u>\$ 148</u>

**Forgiveness of Second Mortgage Loans Receivable Restated:**

Forgiveness of Second Mortgage Loans Receivable	
at December 31, 2019, as Previously Reported	\$ -
Correction Adjustment	22
	<hr/>
Forgiveness of Second Mortgage Loans Receivable	
at December 31, 2019, as Restated	<u>\$ 22</u>

**Net Position Restated:**

Net Position - Beginning of Year - December 31, 2019, as Previously Reported	\$ 32,814
Correction Adjustment, Net	127
	<hr/>
Net Position - Beginning of Year - December 31, 2019, as Restated	<u>\$ 32,941</u>

**Net Position Restated:**

Net Position - End of Year - December 31, 2019, as Previously Reported	\$ 33,860
Correction Adjustment	253
	<hr/>
Net Position - End of Year - December 31, 2019, as Restated	<u>\$ 34,113</u>

**Unrestricted Fund:**

**Net Position Restated:**

Net Position - Beginning of Year - December 31, 2019, as Previously Reported	\$ 29,938
Correction Adjustment	253
	<hr/>
Net Position - Beginning of Year - December 31, 2019, as Restated	<u>\$ 30,191</u>

**(20) Subsequent Events -**

On February 21, 2021, the Authority issued \$5,000,000 of additional bonds relating to the Series 2020 Revenue and Refunding Bonds for the purpose of continued financing for forgivable soft second mortgage loans in connection with its CAFA Gold Program.

The Authority evaluated subsequent events and transactions for potential recognition or disclosure in the finance statements through June 17, 2021, the date which the financial statements were available to be issued.

INDEPENDENT AUDITOR'S REPORT ON  
INTERNAL CONTROL OVER FINANCIAL  
REPORTING AND ON COMPLIANCE AND OTHER  
MATTERS BASED ON AN AUDIT OF  
FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE  
WITH *GOVERNMENT AUDITING STANDARDS*



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INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL  
OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER  
MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS  
PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

To the Board of Trustees  
Capital Area Finance Authority  
Baton Rouge, Louisiana

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the business-type activities which include each of the individual programs, FutureVision, LLC, the unrestricted fund, and the 2020 combined financial statements of the Capital Area Finance Authority (the Authority) as of and for the year ended December 31, 2020, and the related notes to the financial statements, which collectively comprise the Authority's basic financial statements, and have issued our report thereon dated June 17, 2021.

**Internal Control Over Financial Reporting**

In planning and performing our audit of the financial statements, we considered the Authority's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Authority's internal control. Accordingly, we do not express an opinion on the effectiveness of the Authority's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected, on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

### **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether the Authority's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

### **Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Authority's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Authority's internal control and compliance. Accordingly, this communication is not suitable for any other purpose; however, under Louisiana Revised Statute 24:513, this report is distributed by the Legislative Auditor as a public document.

Respectfully submitted,

*Hannis T. Bourgeois, LLP*

Baton Rouge, Louisiana  
June 17, 2021



**CAPITAL AREA FINANCE AUTHORITY**  
**SCHEDULE OF FINDINGS AND RESPONSES**

DECEMBER 31, 2020

**A. Summary of Auditor's Results**

Financial Statements

Type of auditor's report issued: Unmodified

Internal control over financial reporting:

• Material weaknesses identified?	<u>          </u> Yes	<u>      x      </u> No
• Significant deficiencies identified?	<u>          </u> Yes	<u>      x      </u> No

Noncompliance material to financial statements noted?	<u>          </u> Yes	<u>      x      </u> No
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**B. Internal Control Over Financial Reporting**

None

**C. Compliance and Other Matters**

None

**CAPITAL AREA FINANCE AUTHORITY**

**SCHEDULE OF PRIOR YEAR FINDINGS**

DECEMBER 31, 2020

**A. Internal Control Over Financial Reporting**

None

**B. Compliance and Other Matters**

None